

# The European KTT landscape: Leuven

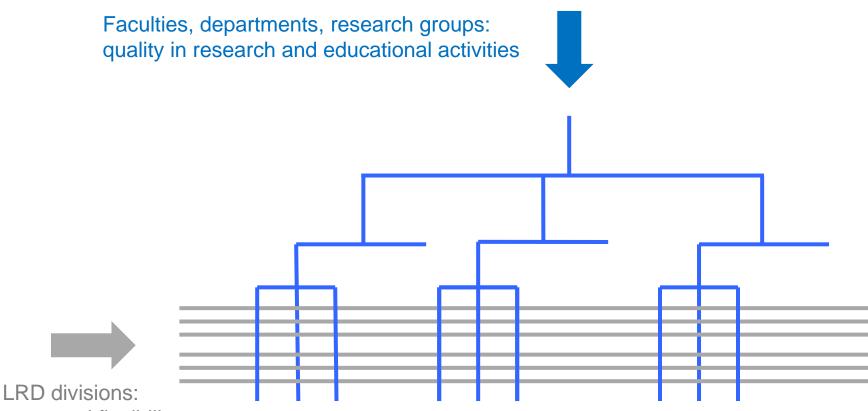
Paul Van Dun Frankfurt, March 20th, 2019

## Structure: LRD divisions (1)

- Pooling of all commercial income
- In a unit under the supervision of the PI who generated the income
- Right of every professor (bottom up)
- Authorised to spend profits for the 3 missions of the university (research/education/service to society)
- Alone or with others



## Structure: LRD divisions (2)



autonomy and flexibility; leverage to better research and education



## One stop shop

- Consultancy, collaborative research, IP, spin-off, regional development
  - Expertise
  - Referral / introduction
  - Internal tech transfer between university labs
- Sole proxy to sign all docs relating to business, IP, tech transfer, ...
- HR-services: personnel in labs on payroll TTO
- Financial services
- "bank" of the professors
- => As much interaction as possible



## Incubation/ PoC/ Seed Finance (1)

- Most important: research divisions
- Industrial Research Fund
  - Funding by Flemish government
  - To "walk the last mile"
  - Distributed to 5 universities according to commercial KPI's
  - Within every university: panel composed of academics + industry representatives will decide which projects get funded



## Incubation/ PoC/ Seed Finance (2)

- Centre for Drug Design and Discovery
  - Founded in 2006 by LRD and the EIF
  - Fund capital of 84 million euro
  - Provides academic research groups and small companies with:

Small molecule drug discovery expertise Scientific support Financial support

No cure no pay: predefined profit split





## Incubation/ PoC/ Seed Finance (3)

### Gemma Frisius Fund KU Leuven (GFF)

- Seed capital for spin-off companies
- GFF founded in 1997 & GFF II in 2002
  - At the end of 2009 GFF and GFF II merged into one single fund: evergreen
- Partners:
  - KU Leuven (20% of capital)
  - KBC Bank (40%) and BNP Paribas Fortis Private Equity (40%)
- Combination of:
  - Knowledge and technology transfer expertise (university)
  - Financial expertise (financial partners)
- Not restricted to one technology domain
- 34 million euro invested in 56 spin-off companies





# Lcie Community

#### **TechStart**

- Start-ups provide a **technological** consultancy project
- Solved by a group of **students**
- Supervised by academic researchers

Community

### **lusStart**

- Start-ups provide a **legal** question or issue
- Solved by a group of **students**
- Supervised by academic researchers & law firms

### **Id-Start**

- Marketing/communications problem
- Provided by startup/researchers
- Solved by a group of **students**





# Thank you

